



Transitioning To New Statewide Contract For Security Services Frequently Asked Questions

SCOPE OF PROCUREMENT

The scope of this procurement is to provide Authorized Users (AU) with Suppliers who will provide Armed and Unarmed Security Guard Personnel and Patrol Services on a 24 hour/7 day per week basis for various facilities throughout the State of Georgia. These services will be performed for two (2) distinct service groups: a) SOG (State of Georgia) and b) DOD (Department of Defense). Both armed and unarmed security services are further classified into additional groupings (Annual and Occasional) based on the term length of assignment. Security services for SOG will be provided to the state on a regional basis. However, as for DOD, security services will be provided by base location.

GENERAL CONTRACT QUESTIONS

1. What is the new statewide contract number?

- Each Supplier has been assigned a contract number specific to their individual contract:

State of Georgia (SOG)

- i. Allied Universal – 99999-SPD20200501-SOG1
- ii. Dynamic Security – 99999-SPD20200501-SOG2
- iii. Strategic Security – 99999-SPD20200501-SOG3
- iv. Confidential Security Agency, Inc. – 99999-SPD20200501-SOG4

Department of Defense (DoD)

- i. Strategic Security – 99999-SPD20200501-DOD1
- ii. Dynamic Security – 99999-SPD20200501-DOD2

2. Who are the Suppliers under the contract?



- Allied Universal – Awarded ALL 12 Regions (*This Supplier can offer services in regions 1, 2,3,4,5,6,7,8,9,10, 11 & 12*)
- Dynamic Security – Awarded ALL 12 Regions (*This Supplier can offer services in regions 1, 2,3,4,5,6,7,8,9,10, 11 & 12*)
- Strategic Security – Awarded ALL 12 Regions (*This Supplier can offer services in regions 1, 2,3,4,5,6,7,8,9,10, 11 & 12*)
- Confidential - Award Region 3 ONLY – (*This Supplier can ONLY offer services in Region 3*)

3. Is the contract Mandatory?

- Yes.

4. What is the contract term?

- The initial term of the contract is one (1) year with four (4) one (1) year renewal options.

5. Does this contract replace an existing statewide contract? Yes

- This contract replaces the following contracts:
 - i. Dynamic Security – 99999-001-SPD0000095-0001 & 99999-001-SPD0000095-0003 (DOD)
 - ii. Confidential Security – 99999-001-SPD0000095-0002

6. When does the old contract end for the State of Georgia (SOG)?

- October 31, 2021. However, Authorized Users are allowed to purchase services from the new contract after August 15, 2021.

7. When does the old contract end for the Department of Defense (DOD)?

- October 31, 2021. However, Authorized Users are allowed to purchase services from the new contract after July 15, 2021.

8. When does the new contract begin?

- State of Georgia (SOG) – August 15, 2021
- Department of Defense (DOD) – July 15, 2021



- ALL Authorized User are required to transition to the new contract by October 31, 2021. The old contract will be closed in Peoplesoft on this date.

9. Do I have to stay with the current Supplier?

- No. Authorized Users can transition to any Supplier awarded under the new contract. However, the transition must be completed by October 31, 2021.
- During the transition period, Authorized Users will remain under the current contract terms and condition (Dynamic Security – 99999-001-SPD0000095-0001, 99999-001-SPD0000095-0003 & Confidential Security – 99999-001-SPD0000095-0002), inclusive of the current pricing.

10. When can I communicate with the Suppliers awarded under the new contract?

- As of June 22, 2021, Authorize Users may communicate with Suppliers in reference to their services and/or pricing.

11. Contract Transition Scenario

- Scenario #1 – An Authorized User (AU) is interested in transitioning to another awarded Supplier – After the AU has decided on the new Supplier (*discussion should include, but not limited to, transition timelines, pricing, existing guard head counts and agency business needs, etc.*), the AU must notify the existing Supplier immediately, then allow 14 days and/or a billing cycle (*whichever agreed with the existing Supplier*) after notification to terminate the existing services. AU should consider the 14-day transition period or transition billing cycle as it relates to contract end date of October 31, 2021.
- Scenario #2 - An Authorized User is not interested in transitioning to a another awarded Supplier; however, they must transition to the new contract with their existing Supplier before the old contract ends – The AU should close out all purchase orders under the old contract to begin billing under the new statewide contract in Peoplesoft.



SERVICES QUESTIONS

1. What products and services are available under this contract?
 - Security Services Armed & Unarmed. In addition, the contract offers occasional services (*e.g., guard services per hour for concerts, football games, etc.*), clearance guards, vehicles (*e.g., golf carts, automobiles, SUV, etc.*), K-9 services, surveillance software, etc.

PRICING & ORDERING QUESTIONS

1. What is the pricing structure for this contract?
 - DOAS has established a MINIMUM BAS PAY RATE for each job title; however, each Supplier's BILL RATE is different per region. While SPD prepares the complete Pricing Schedule in the Team Georgia Marketplace, Authorized Users may obtain regional rates by contacting the Supplier(s) directly at any time. However, a summary of region 3 frequently purchased job titles is below. (*See Attachment A – Region 3 Pricing Schedule Summary*)
2. How can I request services on this contract?
 - All orders must be sent to the Supplier under the contract. You can phone or email the Supplier directly. It is not until *after the webinar*, will an AU be able to generate purchase orders in Peoplesoft. However, AU are allowed to begin their service requests now.



3. What is the Supplier (s) contact information?

- Allied Universal
Bill Oppenheimer
Business Development Manager
Allied Universal
Cell: 404-8493789
bill.oppenheimer@aus.com

Strategic Security
Douglas Ruhl
Vice President
Strategic Security Corp.
Office: 888.772.7475
druhl@sscctu.com
www.sscctu.com

Dynamic Security
Gail Arrington, CPA
Chief Financial Officer
Dynamic Security, Inc
Office: 256-383-5798 x220
garrington@dynamicsecurity.org

Confidential Security Agency, Inc.
Office: 404-888-0801
Facsimile: 404-872-3540
www.ConfidentialSecurityAgency.net



Brian P. Kemp
Governor

J. Alexander Atwood
Commissioner

4. Who are the contact(s) for DOAS – SPD

- Alicia Pope – Issuing Officer
Phone: 404-657-4293
Email: Alicia.Pope@doas.ga.gov

- Donnie Treadway – Contract Specialist
Phone: 404-463-0824
Email: Donnie.treadway@doas.ga.gov



Brian P. Kemp
Governor

J. Alexander Atwood
Commissioner

ATTACHMENT A

STATE OF GEORGIA SECURITY SERVICES – REGION 3 PRICE SCHEDULE

Authorized Users should contact the Supplier(s) directly for a complete list of regional rates and pricing for additional services.

REGION 3					
	SUPPLIERS	STRATEGIC	ALLIED	CONFIDENTIAL	DYNAMIC
ANNUAL	Armed Guard I	\$22.03	\$27.25	\$20.14	\$21.14
	Armed Guard II	\$23.13	\$27.60	\$21.14	\$22.20
	Armed Site Supervisor	\$25.50	\$28.32	\$23.31	\$24.47
	Armed Guard Operations Mgr.	\$26.77	\$28.68	\$24.48	\$25.69
	Unarmed Guard I	\$17.37	\$18.58	\$15.88	\$16.72
	Unarmed Guard II	\$18.24	\$19.52	\$16.67	\$17.50
	Unarmed Site Supervisor	\$19.15	\$20.49	\$17.51	\$18.38
*OCCASIONAL	Armed Guard I	\$22.36	\$42.75	\$21.21	\$21.14
	Armed Guard II	\$23.47	\$43.31	\$22.27	\$22.20
	Armed Site Supervisor	\$25.88	\$44.44	\$24.55	\$24.47
	Armed Guard Operations Mgr.	\$27.17	\$45.00	\$25.77	\$25.69
	Unarmed Guard I	\$17.63	\$29.16	\$16.72	\$16.72
	Unarmed Guard II	\$18.51	\$30.62	\$17.56	\$17.50
	Unarmed Site Supervisor	\$19.43	\$32.15	\$18.43	\$18.38

**Occasional Security Services: Days, hours and frequency may vary. This type of service includes regularly scheduled events held monthly, quarterly, or semi-annually, or single events or circumstances.*